

24-48 hr

Proposal  
Turnaround

# Five Islands. One Team. Zero Surprises.

Full-Service MICE across the Balearics & Malta.

Mallorca · Ibiza · Formentera · Menorca · Malta

**LifeXperiences**  
Events & Incentives

Full-Service DMC · Member of TOURVEST · Founded 2006 · 20+ Years  
Travelife certified · BAL registered · €5M professional liability

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## WHO WE ARE

# We Live Here. That's the Difference.

LifeXperiences is a full-service Destination Management Company with over 20 years on the ground across Mallorca, Ibiza, Formentera, Menorca and Malta. We design and deliver corporate incentive programmes, conferences, product launches, dealer events and team retreats — from 10-pax executive gatherings to 2,000-person takeovers.

Unlike coordination-model DMCs running Balearics business remotely from the mainland, we have permanent offices and full operational teams in every destination. Real supplier relationships built over two decades. Faster response times. On-site programme management that consistently exceeds client expectations.

Nine nationalities. Ten languages. Your clients are briefed, managed and welcomed in their own language — not ours.

### Sectors we serve

Automotive · Pharma & Life Sciences · Technology & SaaS · Financial Services · Professional Services · Luxury & Retail

### Member of TOURVEST since 2025

TOURVEST is one of Africa's largest DMC networks, providing our clients with global standards, group buying power and the financial security of an established international group.



**20+**

years on the ground

**200+**

Corporate events per year

**1000+**

pax single-programme capability

**3**

own offices

**5**

islands

*Five destinations.  
One point of contact.  
Full operational teams  
in every one.*

### Luxury Travel Division

We also operate a dedicated luxury travel division serving private high-net-worth clients across the Balearics. The same curated supplier network is available to our corporate clients. Pre- and post-programme extensions for C-suite participants, arranged through a single point of contact.

[luxury-travel-spain.com](http://luxury-travel-spain.com)



## WHY LIFEXPERIENCES

# 6 Reasons We Are Different.

01

### 24-48 HR Proposal Turnaround

Full programme proposals in your inbox within 24-48 hours of receiving your brief. Not an outline. A costed, day-by-day programme you can put in front of your client.

02

### Five-Star Delivery. Every Time.

Hundreds of programmes delivered. Five-star Google reviews. Clients who come back year after year. Our senior event professionals do not learn on your programme - they have been doing this for decades. References available before you commit.

03

### Own Teams on three Islands

Permanent offices and operations teams in Mallorca, Ibiza and Malta. We negotiate with suppliers every day, not twice a year. Your programme is run by the team that lives next door to the venue - not a coordinator in another time zone.

04

### TOURVEST Group Backing

Member of TOURVEST Destination Management since 2025 — one of the world's largest DMC networks. Group purchasing power. Audited financial security. Global procurement standards.

05

### Verified Sustainability

Travelife Partner certified. Founding supporter of the Cleanwave Foundation. 1% of revenue for the Mediterranean. Carbon measurement available on every programme. The sustainability answers your procurement team will ask for — with the certifications to back them.

06

### One Account Team. Multiple Destinations.

Run your incentive in Mallorca this year, Ibiza next year, Malta the year after — with the same account team, the same quality standards and the same billing relationship. 200+ corporate events delivered every year across the group.

## OUR DESTINATIONS

# Five Islands. One Trusted Partner.



### Mediterranean Flagship

Our home and our biggest operation – 20 years of supplier relationships, every cala and finca mapped, every Michelin kitchen on speed-dial. Capacity for groups up to 700. Direct flights from every major European hub. Resort conferences, cliff-top galas, Tramuntana retreats, private estate events.

Incentive Travel · Conferences · Gala Dinners · Product Launches



### Energy & Exclusivity

Beyond the clubs lies an island of extraordinary private estates, secret coves and sunset venues. We provide exclusive access to experiences simply not available through standard channels. Capacity for groups up to 1000. Direct summer connectivity from 40+ European cities. Beach club buyouts, private villa events, sunset gala dinners, catamaran fleets.

Incentive Travel · Beach Club, Nightlife & Club Experiences

## OUR DESTINATIONS



FORMENTERA

### Beach Destination Deluxe

Life moves at a slower pace here. The perfect destination for yacht excursions, beach club lunches and laid-back incentive add-ons anchored from Ibiza. Ideal for groups of 20–150. Ferry connectivity from Ibiza. Yacht charters, beach club takeovers, hippie-market experiences.

Incentive Add-Ons · Beach Club Events · Exclusive Buyouts



MENORCA

### Green Island Retreats

UNESCO Biosphere Reserve. A remarkably well-preserved natural environment and balanced local life — a refined blend of history, Mediterranean flair and understated luxury. Ideal for groups of 20–250. Seasonal flight connectivity from DACH, UK and mainland Spain. Coaching retreats, leadership offsites, outdoor programmes.

Incentive Travel · Coaching Retreats · Leadership Offsites



MALTA

### History Meets Precision

7,000 years of civilisation, limestone bastions, Knights' palaces, and a harbour that defines the word „grand“ – plus English-speaking operations and one of Europe's most reliable weather windows. Capacity for groups up to 1000. Direct connectivity to UK, DACH and Italy. Historic venue-hire at scale, conference facilities, cultural depth rare in competing destinations.

Conferences · Heritage Events · Team Building · Corporate Retreats



*„LifeXperiences brings to our TOURVEST relationship exactly what our corporate clients expect in the Mediterranean: deep local expertise, international standards, and a team they can trust.“*

Jeanette Moloto · Director, Global Sales EMEA · Marriott International



## WHAT WE DELIVER

# Full-Service MICE.

Strategy to handshake. We own every minute.

### Programme Management

Incentive travel, conferences, product launches, dealer events and leadership retreats – from 10 to 2,000 participants. One point of contact. One account team. Twenty years of supplier relationships behind every call.

### Venue & Accommodation

Hotel sourcing, room-block management, private villa and finca hire, exclusive venue access across all five destinations.

### Transport & Logistics

Own vehicle fleet. Airport VIP meet & greet. Helicopter (HeliXperiences) and yacht transfers (YachtXperiences). Coach logistics for 1,000+ pax arrivals.

### Activities & Experiences

Over 100 curated activities across all five destinations – from adventure and watersports to cultural immersion, gastronomy, wellness and teambuilding. Bespoke formats matched to your objectives and group profile.

### Gala Dinners & F&B

Exclusive outdoor venues, Michelin-level catering, themed event production. Full banquet logistics for groups up to 1,000.

### AV, Production & Technical

Conference AV, stage and rigging, simultaneous interpretation, themed event production, live artists. Full-spec technical delivery through long-term production partners.

### Sustainability

Green excursion options, Cleanwave beach-clean integrations, carbon measurement and reporting – woven into every proposal, not an add-on.



FUNDACIÓN CLEANWAVE



*One point of contact.  
Twenty years of supplier  
relationships behind  
every call.*

Philipp Baier · LifeXperiences

### Corporate-ready

Fully BAL-registered Spanish DMC. €5M professional liability cover. GDPR compliant. Risk Assessment and Method Statement on every programme. Passes every corporate procurement questionnaire we have ever received.



## NEXT STEPS

# Send Us Your Brief. Proposal in 24-48 Hours.

Tell us the destination, the dates, the participant count and the outcome you want. You'll have a costed, day-by-day programme in your inbox within 48 hours.

Whether you are planning an incentive for 50, a conference for 500 or a product launch for 1,000 – we are your team on the ground.

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